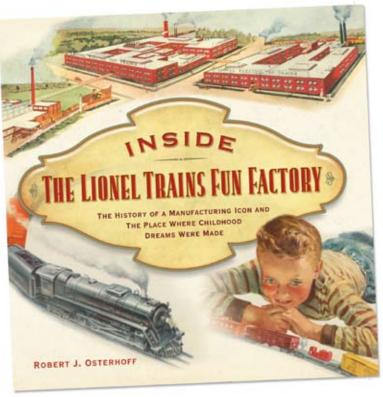


## PROJECT ROAR PUBLISHING AS FEATURED IN TOY COLLECTOR MAGAZINE



# IT'S ABOUT TIME

NEW LIONEL
CORPORATE HISTORY BOOK
COMPLEMENTS PREVIOUS
HISTORICAL STUDIES

### IT'S THE SPIRITUAL SUCCESSOR TO HOLLANDER'S "ALL ABOARD"

HERE'S JUST something magical about Lionel trains. They spark heightened levels of emotion and memory within the hearts and minds of their adherents. They compel grown men to spend tens of thousands of dollars on what ultimately is little more than metal and plastic. And they've managed to endure for more than 100 years, thanks in large part to the original magic created by those who founded the company, which still lingers on, however faintly.

It's this magic which has driven documentation of Lionel history for decades now. And it is unparalleled in the toy world — think about it: what

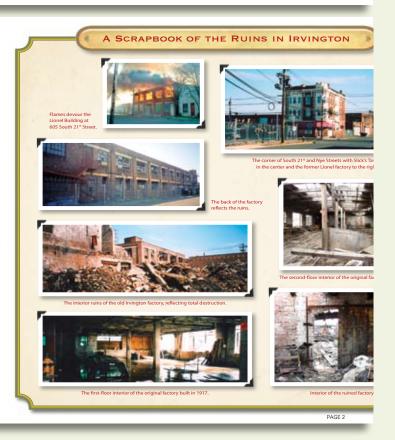
BY JIM BUNTE

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other toy company has had more stories written about its founders, its products, and its see-saw history of success and failure than Lionel?

But much of that history has been compiled in the same way kids play "telephone" – someone whispers something and it gets repeated over and over until the revised "fact" bears little resemblance to the original.

That's where publishing takes over. In the old days, it was intrepid documenters like Louis Hertz and early members of the Train Collectors Association, followed by Greenberg Publishing and my old magazine, Classic Toy Trains, which pioneered first-person interviews with former Lionel



executives and key employees to help shed additional light on the company so many millions hold dear in their heart.

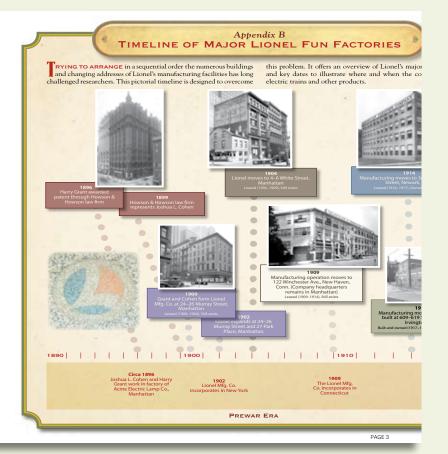
But the big daddy of Lionel historical documentation was and remains Ron Hollander's *All Aboard* book. First published in the 1980s, this book has sold hundreds of thousands of copies and continues to serve as the mass-market entry point for pop-culture historical awareness about Lionel — the people, the company, and the product.

Until now, that is. *Inside the Lionel Trains Fun Factory*, by Robert J. Osterhoff and published by Project Roar Publishing, is the spiritual and factual successor to *All Aboard*, and rightly so. This stunning full-color, 248-page hardcover tome is exactly what the Lionel hobby has needed for so long: a return to meticulously documented, lavishly illustrated historical coverage of what was once the greatest toy train manufacturer in the world. Simply put, the book is a triumph.

As noted by the title, Osterhoff's book uses the device of following the many factories where Lionel trains were built as the frame for recounting the main corporate historical story as well as exploring the thousands of tangential nuggets that are so tantalizing to fans of Lionel history.

Dedicated fans are going to find things they've never known, seen imagery and documentation that could only have come from some of the hobby's more intransigent hoarders of historical artifacts. That alone is a huge coup; many of these individuals had steadfastly refused to help other projects through the years, so it's a testimony to the respect

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Osterhoff commands among his train-collecting peers that this fascinating information appears in print.

As noted earlier, where *All Aboard* tended to follow the rise and fall of the people behind Lionel, *Fun Factory* focuses on the actual premises where the product was created, assembled, warehoused and shipped to final destinations. I thought I knew a lot about Lionel history, but the truth is, I'm amazed at how much is just now emerging, thanks to Osterhoff's meticulous historical documentation.

But that's not to say it's a book about lease agreements, construction blueprints, and musty photos of long-demolished buildings throughout the Tri-State area — hardly. While there are copious details and illustrations of all elements surrounding the obscure locations in New York City, as well as the famous one in Irvington-Hillside (itself something of a mystery which Osterhoff handles deftly), it's really the story of the company and how **where** it built its trains affected **how** it operated as a corporate culture.

As with any Lionel historical survey, the story goes from great times to the near-horrific, including the long decline of both Lionel as a company (the original Lionel Corporation, and the later General Mills-spawned offshoots which continued to manufacture the product under the Lionel name) as well as a product line whose importance in the toy universe has ebbed into twilight and obscurity.

Inexplicably the book includes People's Republic of China vendor

BUILDING THE FUN FACTORIES

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factory locations as part of the Lionel heritage — something many fans of Lionel and American manufacturing consider borderline heretical. It's an inappropriate section of coverage made in the spirit of inclusiveness, but is also reflected in this comment from the book's epilogue:

[Founder Joshua Lionel] Cowen's trip through this fun factory today would not be in Hillside or Irvington, but rather somewhere within the export manufacturing zones of the People's Republic of China.

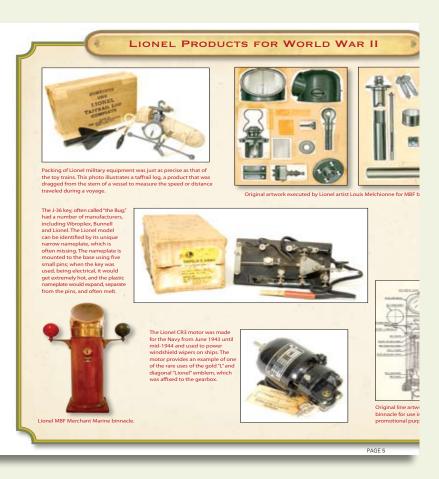
It's a fitting coda for what has been the long decline of a once-great American brand, and the perfect rhetorical conclusion for what can be considered one of the great all-time presentations of toy history.

Inside the Lionel Trains Fun Factory by Robert J. Osterhoff (ISBN 978-1-9336-0005-5) is published by Project Roar Publishing and is priced at \$34.95 for the standard version or \$69.95 for a limited edition version that includes the author's signature. Order the standard version from Amazon.com and the collectible version direct from Project Roar.

#### **LIONEL BOOK LINKS**

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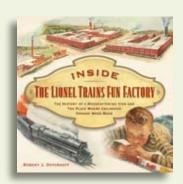
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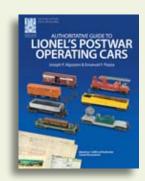
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